



Ryan Jørgensen
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Highlight

Unique experience in the intersection of Procurement, IT, Finance and Process Mgmt.

Passionate about making execution more efficient and fact based, enabling more focus on Value Adding activities.

- Broad Experience • Holistic business mindset • Big flair for IT • Fast learner • Global outlook •

Career

2023 - Strategic Sourcing Lead, RE Technologies

→ RE Technologies is the German branch of growing India based wind turbine manufacturer, Senvion India.

- Responsible for Supply Chain NPI for all electrical components, including driving technical clarifications, new supplier onboarding (India, China, Europe), qualification and negotiations.
- NPI Product cost reporting: Forecast, target and cost outs.

2021 - Started own business / passion project, "Skanheim.de"

After resigning from last position, I invested time to start a small business selling unique Scandinavian Arts & Crafts primarily to the German market. Continued on hobby-basis.

2020 - 2021 Global Commodity Manager, Siemens Gamesa Renewable Energy

→ Siemens Gamesa is a global, leading wind turbine manufacturer, with yearly revenue of approximately 10 billion €.

2021 Global Commodity Manager, Glass & Carbon Fiber

- Team Lead for globally based team of 3 buyers.
- Responsible for strategic procurement of Glass Fiber and Carbon Fiber materials for Rotor Blade production (100 m€ in scope)
- Negotiations with international suppliers (China, US, Europe, Turkey), global scope of supply.
- Handling major transport/material shortages from Asian supply chains

2020 Global Commodity Manager, IT procurement

- Ensuring continuity of external IT services (legal/license issues) during acquisition of Senvion service business by Siemens Gamesa.
- Sole responsible and PoC for all IT procurement for former Senvion service business
- COVID-19: Ad hoc assignment successfully securing supplies of PPE (masks, disinfections).

2018 - 2019 Global Commodity Manager, Senvion GmbH

→ Senvion GmbH was a global, Hamburg based wind turbine manufacturer, with yearly revenue of approximately 1,4 billion €.

- Responsible for sourcing rotor blades BtP/BtS, molds and special tooling (CAPEX) for rotor blade manufacturing (200 m€+ in scope)
- Optimizing manufacturing footprint against sales outlook, including cost of logistics, customs & duties.
- Internal demand analysis, market research, new supplier implementation, negotiations, contract management incl. legal.

2015 - 2018 Purchase Manager, Verdo

→ Verdo is a medium sized 350 m€ Danish utility company, within water supply, district heating, electricity and fiber infrastructure.

- Overall responsible for procurement in Verdo (35 m€+ in scope)
- Developing and implementing new sourcing and procurement processes, incl. preparation for E-auctions.
- Developing Sourcing KPIs and introducing first complete spend overview (categorization of products, suppliers etc.)
- Managing large (15 m€+) tender according to EU regulations on utility sector

2007 – 2015 Vestas Wind Systems

→ Vestas is the worlds largest wind turbine manufacturer, producing and servicing wind turbines globally, with revenue in excess of 10 billion €.

2013 – 2015 Strategic Purchaser, Global Sourcing

- Responsible for Mechanical / Cooling and Heating components, including complete modules for wind turbine applications. (30 m€+ in scope)
 - Awarded “Best negotiation team” in the company in 2015
- Defining and executing global sourcing strategy, in close collaboration with R&D, Manufacturing, Service functions
- Executing cost out initiatives by utilizing supplier collaboration, incl. New Product Development, to lower TCO (Total Cost of Ownership)
- Make/Buy decisions, landed cost and supply chain flexibility
- Negotiations with international suppliers (Europe, US, Brazil, India, China) for global scope of supply.

2010 - 2013 Performance Management Specialist, Group Finance

- Developing KPIs for Global sourcing functions; including reporting process, definition and tool
 - Main performance drivers for 250+ employees.
 - Performance dashboards, incl. drill-downs
- Defining business requirements for new company-wide SAP BI spend solution:
 - Consolidating spend information (Finance and Purchasing modules) from multiple ERP systems into a “one source of truth” data warehouse and report setup.
- Improving product costing processes and calculation (transparency, including forecasts; enabling better decision making for tenders)
- Conducting detailed ad-hoc analysis regarding Finance and Sourcing
- Identifying and prioritizing saving potentials, ROI and cost/benefit analysis.
- Performance management and business controlling on Global Sourcing organization

2009 - 2010 Business Analyst, Sourcing Excellence

- Aligning processes from multiple divisions into *one* company-wide business process setup within sourcing
 - SME on procurement processes, driving process alignment and user group trainings
 - Enabling clear interfaces and information transfer to mfg. and S&OP.
- Development of sourcing cost tracking methods and reports:
 - Improving transparency, commodity markets impact, currency fluctuations etc.
- Coordination of business requirements for company-wide it-project within sourcing, procurement & logistics:
 - Specification of requirements for SAP ERP roll-out in production BUs

2007 – 2009 Business Intelligence Consultant, IT

- IT Project management at factories world wide
 - Component traceability, back-flushing, bar code systems

Education

2002 – 2007 Msc. Logistics and BSc Business Administration from Aarhus University

- Studied abroad, Oregon US, ½ year.
- Teaching advanced simulation software at Aarhus University

IT

- MSOffice Expert
Programming in VBA, development of advanced simulation and analytical models
- ERP systems SAP – Good
Dynamics AX – Good
- BI-systems etc. SAP BW/BI – Advanced/Power user
Power Query & Power BI – Advanced
- Procurement SAP Ariba – Basic
Scanmarket - Basic
- Other MS SQL / T-SQL – Intermediate
Basic/Intermediate knowledge of variety programming languages: Python / C# / JavaScript / Frontend-programming

Language

- Danish Mother tongue
- English Very good, oral and written, approximately level C1
- German Good Intermediate, approximately level B2
- Chinese/Mandarin Basic knowledge

Other

- Interests Hiking, entrepreneurship, programming & machine learning, politics, meeting people from other cultures, globalization, IT and digitization, traveling, modelling hobby.
- Volunteer work Former volunteer work in Danish Refugee Aid
- Personal Age 44
Living in Hamburg with my family, moving from Denmark in 2018 to seek new challenges.